

MA RFI Feedback

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Timeframe for Procurement

A	Rate Development	6/1/2010	9/30/2010	Lucinda Brandt, Ellen Finnegan, Richard Cooley
1	Service Background/ Contract / UFR review	6/1/2010	6/30/2010	DHCFP
2	Gather additional data; update UFR, revise cost inputs	7/1/2010	7/30/2010	DHCFP
3	Obtain staffing and other program requirements from RFR developme	6/1/2010	7/31/2010	workgroup
4	Integrate information derived from "bricks and mortar" pricing work	6/15/2010	9/15/2010	DHCFP
5	Development of Model Budgets for Service Levels/Core vs add-ons	9/1/2010	11/17/2010	workgroup
6	Develop Fiscal Impact Analysis	11/1/2010	11/24/2010	workgroup
7	Provider Information Forums/Consultative Session	11/1/2010	11/30/2010	workgroup
8	Finalize recommendations from team for sign-off	9/15/2010	11/24/2010	workgroup
B	Rate Approval			
1	Purch. Agency Approval	11/29/2010	12/3/2010	Agency representative
2	Exec. Comm. Approval	12/6/2010	12/10/2010	DHCFP/POS
3	EO485 Development/DHCFP EO485 Approval	12/13/2010	12/17/2010	DHCFP
5	EOHHS Approval	12/20/2010	12/24/2010	DHCFP
6	EO485 / AnF Approval	12/27/2010	12/30/2010	DHCFP
C	Rate Proposal & Adoption			
1	Reg Proposal	1/1/2011	1/7/2011	DHCFP
2	Public Hearing	2/7/2011	2/11/2011	DHCFP
3	Post Hearing Analysis	2/14/2011	2/25/2011	DHCFP
4	Adoption	2/28/2011	3/4/2011	DHCFP
5	Effective Date	7/1/2011	7/1/2011	DHCFP

PRINCIPLES DERIVED FROM RFI RESPONSES

- **INCLUSIVE PROCESS:** There is a thoughtful and planned approach to system change which includes input from providers and families.
- **SHARED VISION:** There is a shared vision of philosophy, values and practice approaches between purchasers, providers, and families.
- **APPROPRIATE REFERRALS:** Level of care decisions are based on presenting problem, complexity of family issues, and goal of placement
- **PREDICTABILITY:** There is a minimum obligation of adequate utilization and funding
- **AUTHENTIC DIALOGUE:** There is a safe, honest and non-blaming culture of partnership between purchasers, providers and families fostered by authentic dialogue.
- **COLLABORATION:** There is a collaborative process in development of rates and performance measures