



# Leaders Without Titles

**A New Perspective on Leadership**

**By Stephen J. Sampson, Ph.D.**

Many leaders are placed in positions of power due to political connections, formal education, personal charisma, vocational experience, and/or socio-economic status. Although these criteria may have a connection with leadership ability, they often leave out the fundamentals for being a good leader: a person's personal make-up. A leader's personal inadequacies can often lead to leadership failure.

The training addresses six competencies that are critical in a person's leadership ability. They are **intellectuality** (how to think), **sociability** (how to relate to others), **emotionality** (how to manage emotions), **personability** (how to take personal responsibility), **morality** (how to be ethical) and **physicality** (how to take care of your physical fitness and well-being). And although there are relatively few people who can achieve maximum performance in each of these six competencies, a leader who knows his/her flaws in these competencies can benefit from recognizing them.

## What you'll learn:

- **Intellectual**  
(Thinking Competencies)
- **Sociability**  
(Relating Competencies)
- **Emotionality**  
(Feeling Competencies)
- **Personability**  
(Self-Insight Competencies)
- **Morality**  
(Virtue Competencies)
- **Physicality**  
(Physical Well-being Competencies)

Get local information for this training opportunity by contacting Captain Heath Eldredge of the Brewster Police Department at (508) 896-7011 or email at [heldredge@town.brewster.ma.us](mailto:heldredge@town.brewster.ma.us)  
For hotel reservations, contact Double Tree by Hilton, 287 Iyannough Road - Tel: 508-771-1700. the government rate is \$93-\$111 a night..

Register by emailing Kevin Donnelly at [kevin.m.donnelly@state.ma.us](mailto:kevin.m.donnelly@state.ma.us) or call 781-437-0351. There is no cost for this training. For additional information on this or other trainings offered please contact the FBI-LEEDA office – Donna Carpentier at 1-877-772-7712, [dcarpentier@fbileeda.org](mailto:dcarpentier@fbileeda.org).



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