

Massachusetts Division of Insurance Report of Membership<sup>1</sup>  
in Closed Nongroup Plans as of December 31, 2007

	COVERED MEMBERS BY COUNTY COMMERCIAL INSURANCE CARRIERS As of December 31, 2007	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	07 MA TOTAL	06 MA TOTAL
		Members at End of Year															
1	Aetna Life Insurance Company	3	6	1	0	8	0	4	2	7	0	2	2	2	4	41	47
2	American National Life Insurance Company of Texas	6	6	8	0	6	4	11	0	13	0	11	17	1	4	87	109
3	American Republic Insurance Company	11	2	1	9	36	0	18	7	32	8	3	6	2	3	138	138
4	AXA Equitable Life Insurance Company <sup>2</sup>	31	15	6	14	16	0	3	11	81	3	38	6	14	7	245	301
5	Bankers Life and Casualty Company	1	0	0	0	0	0	1	0	0	0	0	1	0	0	3	3
6	Celtic Life Insurance Company	0	1	0	0	1	0	0	0	0	0	0	0	0	0	2	3
7	Central United Life Insurance Company	2	0	0	0	2	0	0	1	1	0	0	0	0	0	6	9
8	Continental Assurance Company	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	1
9	Farm Family Life Insurance Company	0	0	1	0	0	1	0	0	1	0	0	0	0	3	6	10
10	Golden Rule Insurance Company	45	15	11	2	15	22	5	8	41	1	12	6	11	10	204	276
11	(The) Guardian Life Insurance Company of America	0	0	5	0	3	1	0	1	5	0	1	5	3	0	24	25
12	ING Life Insurance and Annuity Company	0	1	0	0	1	0	0	1	4	0	0	0	0	0	7	4
13	Knights of Columbus	0	0	0	0	1	0	0	1	3	0	0	0	0	0	5	6
14	(The) MEGA Life and Health Insurance Company	6	1	6	4	4	0	0	1	7	0	2	8	0	0	39	42
15	MetLife Insurance Company of CT <sup>3</sup>	0	0	0	0	0	0	1	0	0	0	0	0	1	0	2	2
16	Metropolitan Life Insurance Company	2	2	2	0	13	2	2	3	20	3	9	6	4	3	71	87
17	Mid-West National Life Insurance Company of Tennesse	3	0	0	0	15	2	0	4	5	0	4	7	0	1	41	49
18	Mutual of Omaha Insurance Company	4	3	0	2	0	1	3	4	12	0	3	3	2	0	37	75
19	National Benefit Life Insurance Company	0	0	0	0	0	2	6	6	13	0	0	0	0	2	29	29
20	National Foundation Life Insurance Company <sup>4</sup>	0	0	0	0	0	0	0	0	4	0	0	0	0	0	4	5
21	National Health Insurance Company	2	0	0	0	1	0	0	0	0	0	0	2	0	3	8	23
22	New York Life Insurance Company	3	0	2	0	1	2	0	1	1	0	0	0	7	0	17	14
23	(The) Prudential Insurance Company of America	22	8	15	1	14	3	12	4	34	9	13	4	5	9	153	190
24	Thrivent Financial for Lutherans <sup>5</sup>	0	0	0	0	0	0	0	2	0	0	0	0	0	0	2	2
25	Time Insurance Company <sup>6,7</sup>	0	1	0	0	0	0	0	1	0	0	0	0	0	0	2	2
26	Trustmark Insurance Company	10	1	3	1	2	0	5	1	10	0	9	5	1	3	51	76
27	United HealthCare Insurance Company	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	1
28	United Teacher Associates Insurance Company <sup>8</sup>	2	0	1	0	4	0	4	1	5	1	6	0	3	1	28	28
29	Washington National Insurance Company <sup>9</sup>	67	0	10	29	37	3	9	5	46	8	11	6	8	25	264	311
	<b>TOTALS:</b>	<b>220</b>	<b>62</b>	<b>73</b>	<b>62</b>	<b>181</b>	<b>43</b>	<b>84</b>	<b>65</b>	<b>345</b>	<b>33</b>	<b>124</b>	<b>84</b>	<b>64</b>	<b>78</b>	<b>1,518</b>	<b>1,868</b>
	2007 Massachusetts Population <sup>10</sup>	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755	6,434,389
	2007 Market Penetration Rate <sup>11</sup>	0.1%	0.0%	0.0%	0.4%	0.0%	0.1%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

<sup>1</sup> According to M.G.L. c. 176M §1 a "closed plan" is defined as a "nongroup health plan issued by a carrier to a natural person for said person, as well as any covered dependents, prior to the first day of the first open enrollment period" (October 1, 1997).

<sup>2</sup> Effective December 7, 2004 The Equitable Life Assurance Society of the U.S. changed its name to AXA Equitable Life Insurance Company.

<sup>3</sup> The administrator for (The) Travelers Insurance Company ("Travelers") notified the Division that Travelers closed block business is now the financial responsibility of MetLife Insurance Company of CT.

<sup>4</sup> Effective February 1, 2007, National Foundation Life Insurance Company assumed National Financial Insurance Company's closed plan business.

<sup>5</sup> Effective May 21, 2002, Aid Association For Lutherans changed its name to Thrivent Financial for Lutherans.

<sup>6</sup> Effective September 6, 2005, Fortis Insurance Company changed its name to Time Insurance Company.

<sup>7</sup> As of September 17, 2004, Time Insurance Company completed the discontinuance filing requirements for certain "closed" plans according to M.G.L. c. 176M §3(d).

<sup>8</sup> In 2004, United Teacher Associates Insurance Company ("UTA") assumed Investors Life Insurance Company of North America's (ILIC) "Closed" block business. Membership now reported under UTA.

<sup>9</sup> Effective July 1, 2003, Conseco Medical Insurance Company ("Conseco") merged into Washington National Insurance Company ("WNI"). All Conseco "closed" membership now reported in WNI's membership statistics.

<sup>10</sup> Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25).

Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

<sup>11</sup> Total Massachusetts members divided by the 2007 Massachusetts population.