

Massachusetts CLOSED Guaranteed Issue Nongroup Membership<sup>1</sup>  
as of December 31, 2007

Nongroup Membership Total Subscribers	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Subscribers as of 12/31/07														
Aetna Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Life Insurance Company	Pref Prov	0	0	1	0	0	0	0	1	4	0	0	0	0	0	6
Aetna Health Inc.	HMO	0	2	1	0	3	1	2	1	3	0	3	2	2	0	20
Blue Cross and Blue Shield of MA, Inc. (Std. Plan)	Pref Prov	68	33	64	28	102	10	22	20	363	30	135	66	124	59	1,124
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan) <sup>2</sup>	Pref Prov	32	10	17	16	28	9	2	9	84	7	32	14	34	17	311
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan) <sup>3</sup>	HMO	259	79	258	22	439	35	121	50	1,162	41	387	351	450	301	3,955
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan) <sup>3,4</sup>	HMO	386	109	484	47	668	64	152	113	1,277	77	562	542	322	384	5,187
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	0	0	10	1	3	0	23	0	2	1	0	85	125
Fallon Community Health Plan, Inc. (Alt. Plan) <sup>5</sup>	HMO	0	0	0	0	6	0	1	0	12	0	0	0	0	42	61
(The) Guardian Life Insurance Company of America	Medical	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
(The) Guardian Life Insurance Company of America	Pref Prov	3	0	0	1	1	0	0	0	0	0	0	1	0	1	7
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	47	2	25	7	131	0	1	6	331	0	159	52	157	42	960
Harvard Pilgrim Health Care, Inc. (Alt. Plan) <sup>6</sup>	HMO	44	1	23	11	177	1	2	10	420	0	180	53	182	52	1,156
Health New England, Inc. (Std. Plan)	HMO	0	25	0	0	0	12	65	18	0	0	0	0	2	0	122
Health New England, Inc. (Alt. Plan) <sup>7</sup>	HMO	0	4	0	0	0	5	21	6	0	0	0	0	0	0	36
(The) MEGA Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mid-West Life Insurance Company of Tennessee	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Neighborhood Health Plan, Inc.	HMO	0	0	0	0	0	0	0	0	3	0	1	0	3	0	7
Tufts Associated HMO, Inc.	HMO	12	0	5	0	33	2	5	3	100	0	35	15	48	22	280
Tufts Insurance Company	Pref Prov	0	0	0	0	1	0	0	1	2	0	0	0	2	0	6
United HealthCare Insurance Company	Medical	0	0	0	0	0	0	0	0	3	0	0	0	0	1	4
United HealthCare Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	3	0	0	0	0	1	4
United HealthCare of New England, Inc.	HMO	1	0	7	0	0	0	0	0	1	0	0	0	0	1	10
<b>Total Subscribers</b>		<b>852</b>	<b>266</b>	<b>885</b>	<b>132</b>	<b>1,599</b>	<b>140</b>	<b>397</b>	<b>238</b>	<b>3,791</b>	<b>155</b>	<b>1,496</b>	<b>1,097</b>	<b>1,326</b>	<b>1,008</b>	<b>13,382</b>

<sup>1</sup> Represents membership in closed guaranteed issue nongroup health plans subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 but before July 1, 2007, excluding membership in closed guaranteed issue health plans available only on a group conversion basis.

<sup>2</sup> Blue Cross and Blue Shield of Massachusetts, Inc. began offering PPO Basic Blue Direct for coverage effective December 1, 2002.

<sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>4</sup> Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. began offering HMO Basic Blue Direct for coverage effective December 1, 2001.

<sup>5</sup> Fallon Community Health Plan, Inc. began offering Independent Care 1250 utilizing the Fallon Select Care Network for coverage effective December 1, 2005.

<sup>6</sup> Harvard Pilgrim Health Care, Inc. began offering Nongroup Low Option for coverage effective December 1, 2001.

<sup>7</sup> Health New England, Inc. began offering offering Nongroup Low Option for coverage effective December 1, 2005.