

Massachusetts Division of Insurance Annual Report
 Membership in Dental Insured Preferred Provider Plans by County
 as of December 31, 2009

	DENTAL Insured Preferred Provider Plan Members ¹ By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2009														
1	Aetna Life Insurance Company	813	268	3,758	12	7,254	209	3,186	595	16,734	53	7,660	4,463	8,072	5,741	58,818
2	AIG Life Insurance Company	10	0	17	3	110	0	6	2	157	0	69	28	9	103	514
3	Altus Dental Insurance Company, Inc.	1,109	2,253	14,194	50	10,217	1,383	10,076	4,581	8,339	12	6,325	5,546	2,168	16,966	83,219
4	Blue Cross and Blue Shield of Massachusetts, Inc.	605	213	2,177	22	2,604	416	1,226	353	6,159	18	2,506	1,671	2,024	3,810	23,804
5	Connecticut General Life Insurance Company	9	15	32	0	52	18	1,037	176	269	0	93	60	40	155	1,956
6	Dental Service of Massachusetts, Inc. ²	4,462	1,812	15,145	322	29,412	1,138	7,214	3,914	76,039	31	30,619	26,221	21,725	51,153	269,207
7	Dentegra Insurance Company of NE	125	37	132	22	211	22	91	54	609	8	233	173	156	127	2,000
8	Fort Dearborn Life Insurance Company	56	1	33	0	47	31	48	102	65	0	20	59	9	58	529
9	(The) Guardian Life Insurance Company of America	3,096	7,778	6,290	110	10,150	1,100	8,448	3,474	35,964	0	18,420	4,648	22,092	11,128	132,698
10	Humana Dental Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	373	373
11	The Lincoln National Life Insurance Company	386	363	295	5	880	58	582	176	1,394	5	428	365	281	422	5,640
12	Metropolitan Life Insurance Company	4,294	2,576	11,279	299	19,777	3,263	10,817	8,370	41,031	42	16,995	10,932	11,754	19,360	160,789
13	Principal Life Insurance Company	724	198	552	0	3,984	118	1,657	53	6,802	34	1,820	1,027	3,567	2,772	23,308
14	Renaissance Life and Health Ins. Co. of America	29	0	9	0	12	0	4	4	86	0	42	18	14	64	282
15	Sun Life and Health Insurance Company ³	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	UniCare Life and Health Insurance Company	1	0	2	0	3	0	0	0	12	0	12	0	4	6	40
17	Union Security Insurance Company ⁴	138	5	1,079	51	887	0	313	19	2,501	0	2,735	185	506	853	9,272
18	United HealthCare Insurance Company	79	15	966	0	384	10	220	37	903	0	344	280	170	392	3,800
	Total Members	15,936	15,534	55,960	896	85,984	7,766	44,925	21,910	197,064	203	88,321	55,676	72,591	113,483	776,249
	2009 Massachusetts Population ⁵	221,151	129,288	547,433	15,974	742,582	71,778	471,081	156,044	1,505,006	11,322	666,303	498,344	753,580	803,701	6,593,587
	2009 Market Penetration Rate ⁶	7.21%	12.02%	10.22%	5.61%	11.58%	10.82%	9.54%	14.04%	13.09%	1.79%	13.26%	11.17%	9.63%	14.12%	11.77%

¹ Information reported by carriers offering a DENTAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² Doing business as Delta Dental Plan of Massachusetts.

³ Effective December 1, 2007, Genworth Life and Health Insurance Company changed its name to Sun Life and Health Insurance Company.

⁴ Effective September 6, 2005, Fortis Benefits Insurance Company changed its name to Union Security Insurance Company.

⁵ 2009 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2009 (CO-EST2009-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 2010.

⁶ Total DENTAL insured preferred provider plan members in each county divided by the 2009 population in each county.