

**2009 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>**  
**ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY**  
(211 CMR 66.13(2)(g))

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUPS</b> <small>(WITH 2009 MEMBERSHIP ACCORDING TO 2009 ANNUAL REPORTS)</small>	<b>ANNUAL 2008 GROUPS</b>	<b>ANNUAL 2009 GROUPS</b>	<b>DIFF 2008 -2009</b>	<b>2008 MARKET SHARE</b>	<b>2009 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	4,319	2,589	(1,730)	3.9%	2.6%
Commercial Carriers	17,356	13,746	(3,610)	15.8%	13.6%
Health Maintenance Organizations	87,914	84,720	(3,194)	80.2%	83.8%
<b>TOTALS:</b>	<b>109,589</b>	<b>101,055</b>	<b>(8,534)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES</b> <small>(WITH 2009 MEMBERSHIP ACCORDING TO 2009 ANNUAL REPORTS)</small>	<b>ANNUAL 2008 EMPLOYEES</b>	<b>ANNUAL 2009 EMPLOYEES</b>	<b>DIFF 2008 -2009</b>	<b>2008 MARKET SHARE</b>	<b>2009 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	16,675	9,753	(6,922)	4.6%	2.9%
Commercial Carriers	22,879	20,724	(2,155)	6.3%	6.1%
Health Maintenance Organizations	322,118	309,859	(12,259)	89.1%	91.0%
<b>TOTALS:</b>	<b>361,672</b>	<b>340,336</b>	<b>(21,336)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS</b> <small>(WITH 2009 MEMBERSHIP ACCORDING TO 2009 ANNUAL REPORTS)</small>	<b>ANNUAL 2008 DEPENDENTS</b>	<b>ANNUAL 2009 DEPENDENTS</b>	<b>DIFF 2008 -2009</b>	<b>2008 MARKET SHARE</b>	<b>2009 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	21,847	12,717	(9,130)	5.7%	3.5%
Commercial Carriers	21,500	20,365	(1,135)	5.6%	5.6%
Health Maintenance Organizations	338,399	331,966	(6,433)	88.6%	90.9%
<b>TOTALS:</b>	<b>381,746</b>	<b>365,048</b>	<b>(16,698)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES</b> <small>(WITH 2009 MEMBERSHIP ACCORDING TO 2009 ANNUAL REPORTS)</small>	<b>ANNUAL 2008 COVERED LIVES</b>	<b>ANNUAL 2009 COVERED LIVES</b>	<b>DIFF 2008 -2009</b>	<b>2008 MARKET SHARE</b>	<b>2009 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	38,522	22,470	(16,052)	5.2%	3.2%
Commercial Carriers	44,379	41,089	(3,290)	6.0%	5.8%
Health Maintenance Organizations	660,517	641,825	(18,692)	88.8%	91.0%
<b>TOTALS:</b>	<b>743,418</b>	<b>705,384</b>	<b>(38,034)</b>	<b>100.0%</b>	<b>100.0%</b>

<sup>1</sup> Based on the 2009 Small Group/Individual Annual Reports currently on file with the Division.